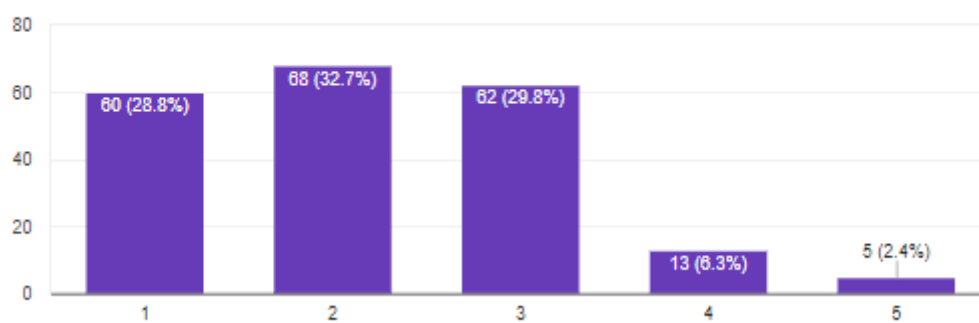


Survey 2018 on SME attitudes to government Framework Agreements, conducted by SME Panel working group in the Cabinet Office.

- 1= Strongly disagree
- 2= Disagree
- 3= Neither disagree nor agree
- 4= Agree
- 5= Strongly Agree

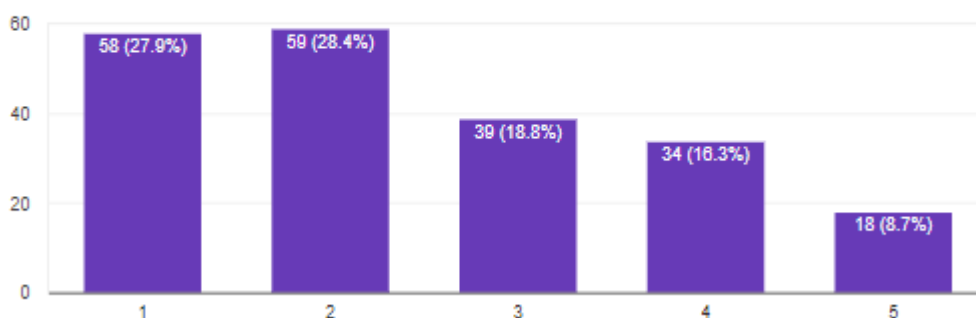
They are simple to understand

208 responses



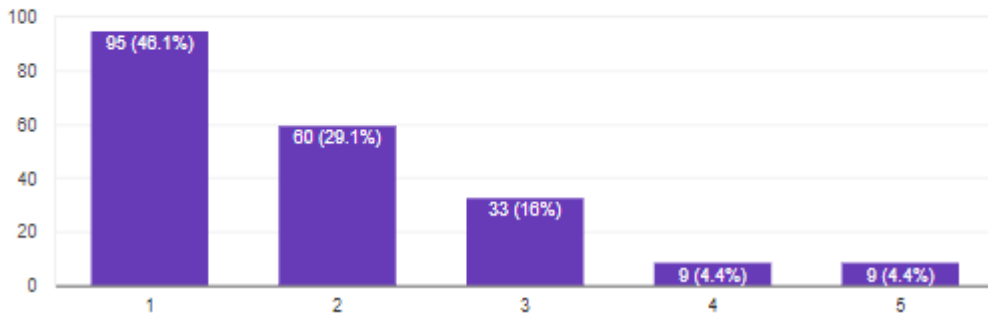
Taking part in a bid is not too expensive in relation to the potential gain

208 responses



They seem to be written by people who understand our market

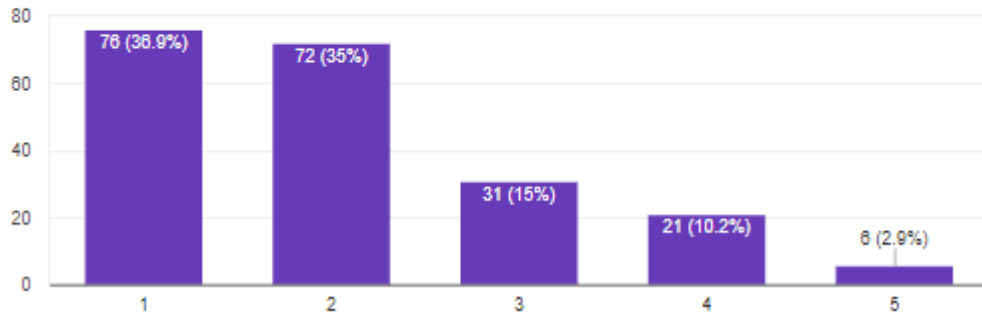
206 responses



They allow us to showcase our services and demonstrate innovation

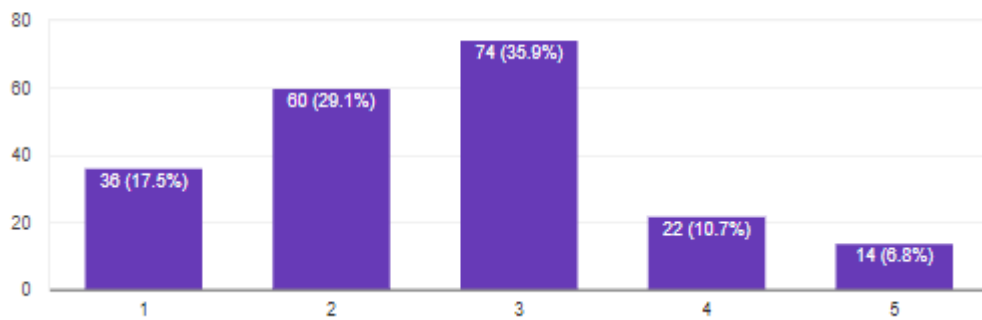


206 responses



They give us plenty of time to complete our tender document

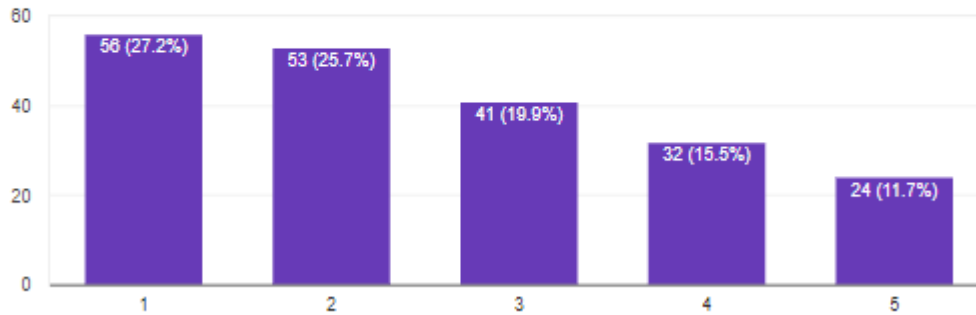
206 responses



They do not create a large volume of work in relation to the potential return

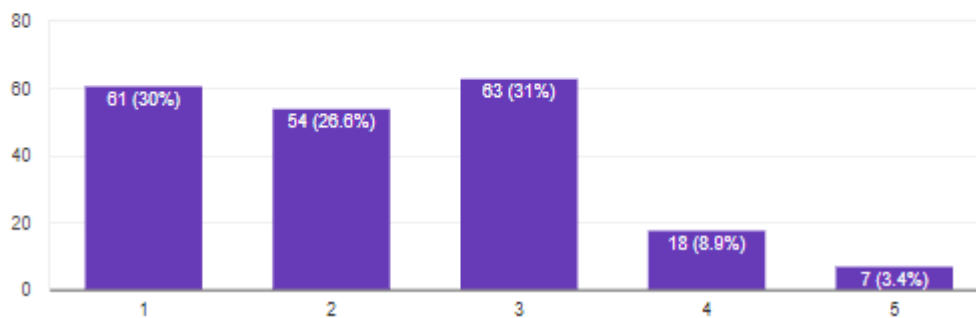


206 responses



The time it takes from the point where a new Framework Agreement becomes known to the market, and the point at which work starts to flow, is reasonable

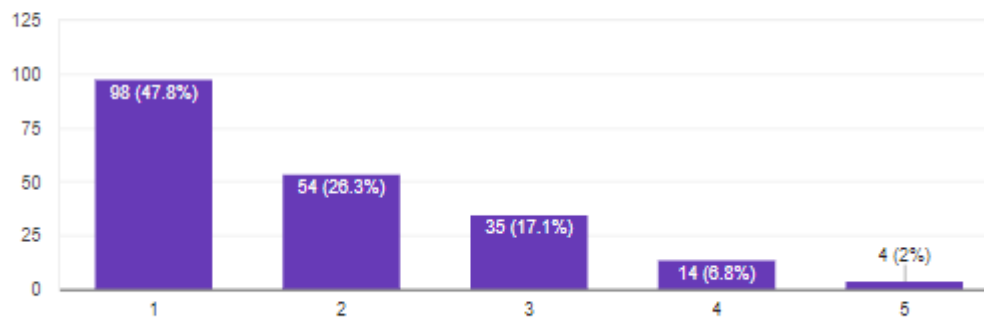
203 responses



They are designed to appeal to all sizes of business



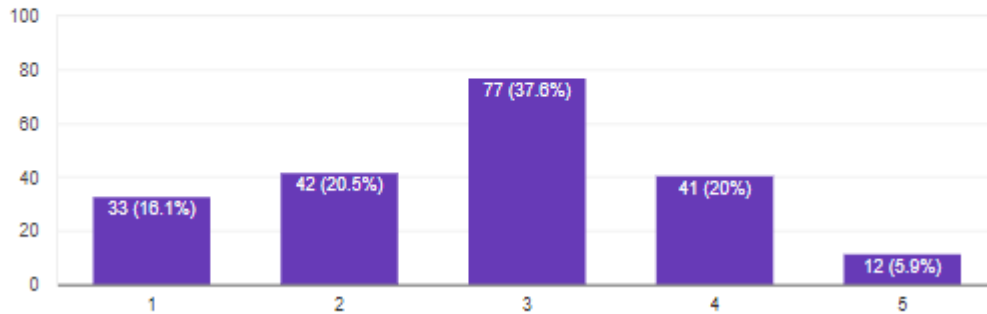
205 responses



Their requirements for financial protection in the form of non-statutory insurance are fair and reasonable

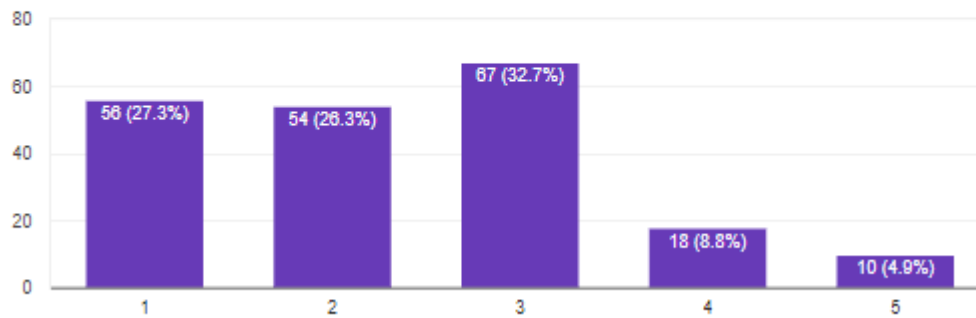


205 responses



They encourage groups of SMEs to bid as consortia for bigger pieces of business

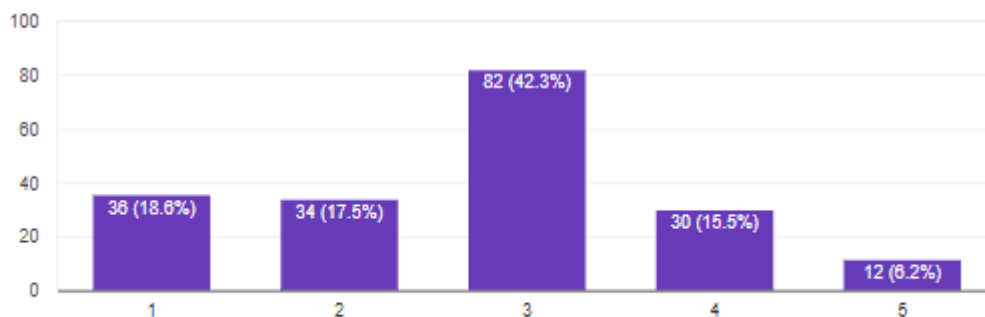
205 responses



We have no issues about prompt payment from the Prime Contractor

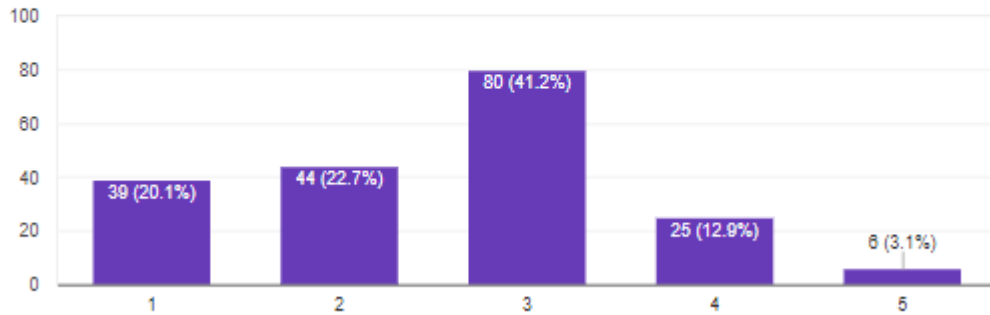


194 responses



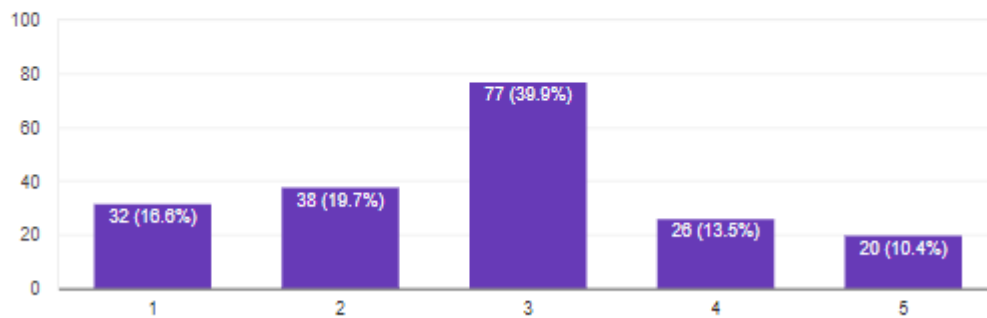
The Prime Contractor collaborates with us regularly and our views are taken on board

194 responses



We have not experienced any unreasonable or unfair treatment from the Prime Contractor

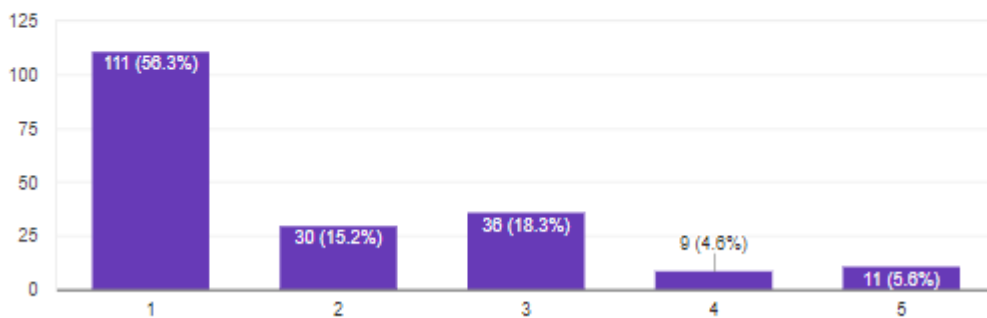
193 responses



We would prefer to work as a sub-contractor to a Prime Contractor rather than work with government direct

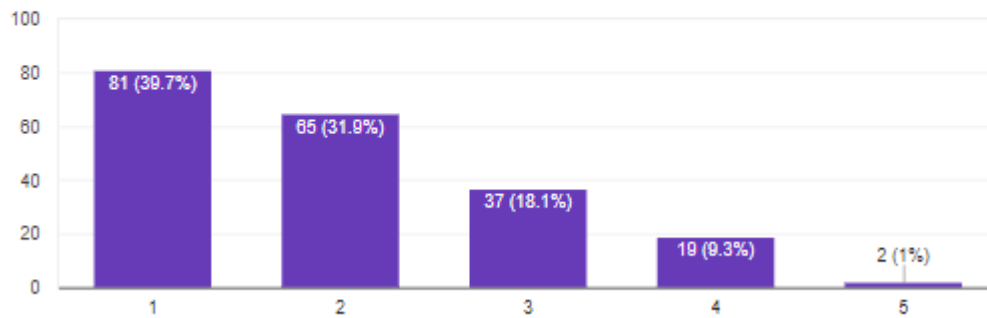


197 responses



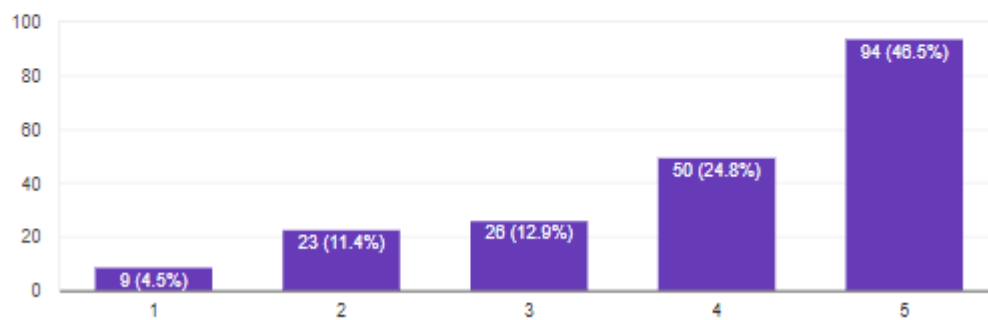
We are satisfied with Framework Agreements as they operate at present

204 responses



Given the opportunity we would make a number of changes to Framework Agreements

202 responses



Framework Agreements were designed for big companies and do not suit SMEs

205 responses

